CONSOLIDATED FINANCIAL STATEMENTS with Supplementary Information

FOR THE YEAR ENDED DECEMBER 31, 2017





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June 2018

To our Board of Trustees, Volunteers, Donors and Partners:

We are pleased to present these financial statements for the year-ended December 31, 2017, which marked another exciting and successful year in our organization's history and set several all-time highs in asset size, gifts and grants.

Consolidated assets for the Community Foundation and its two controlled supporting organizations (The Community Renaissance Fund and the Blue Water Land Fund) topped the \$75 million mark at \$75.7 million in aggregate. Another all-time high was made possible through the incredible generosity of our donors. Collectively, 188 new donors and 517 repeat donors contributed 992 donations aggregating \$2.3 million, as well as \$7.5 million of agency contributions which is reported as part of Funds Held for Others. Ten new grant-making funds were also established in 2017. The Foundation also set an all-time high with \$2.4 million in grants, net of any refunds and excluding the FAS 136 (agency-liability) adjustment, and supporting organizations' elimination. These notable successes have placed the Foundation and its Board, Committees, donors and partners in a good position to keep the positive momentum moving forward in our region.

The Foundation recognizes that its success is also dependent upon being the best steward of the funds donors have trusted us with. With this in mind, the Foundation's Finance and Investment Committee, advised by an independent investment advisor, has purposefully structured a long-term, comprehensive investment portfolio with a very risk-diversified asset allocation. Our investment philosophy is one in which we acknowledge our portfolio will not capture all of the market highs yet conversely it will also not experience all of the market lows. On that note, our total composite return from our main investment pool in 2017 was 12.06%, which is a solid return yet still trailed peer performance, primarily due to a more defensive international strategy that doesn't perform as well as others in the type of 'up markets' experienced in 2017. That said, we can proudly state that our investment pool returns demonstrate the success of our investment philosophy, consistently placing us in the top ten percentile of peer rankings over longer periods with returns at 3-years of 7.93%, 5-year of 9.54%, 7-year of 8.27% and 10-year of 6.19%. Having such a prudent, long-term focus to our investment portfolio sets the framework for the perpetuity of endowments and relative consistency in grant-making through all market cycles.

Beyond supplemental gifts for granting year-to-year, as a community foundation, our annual charitable grant-making is limited to the earnings from our endowed assets, which is governed by a spending policy. The Foundation's spending policy not only maintains the same long-term prudent outlook to protect the health of funds in perpetuity, but it also acknowledges and addresses community needs even in times of economic struggles and minimizes over-accumulation of investment earnings. It was that spending policy and specific earmarked gifts for granting that led to the Foundation's recordbreaking \$2.4 million in grants referenced above. Additionally, \$714,462 was allocated on a consolidated basis in 2017 to Foundation programs and initiatives, many of which are described in this letter.

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It is our mission to address our region's opportunities and challenges and help donors achieve their goals by connecting them with like-minded donors and partners striving to improve our quality of life and increase our regional vibrancy and prosperity.

The Foundation with its two Type I controlled supporting organizations (Community Renaissance Fund and Blue Water Land Fund) comprise the largest foundation in the Michigan's Thumb Region, with a rich and proven 73-year history of identifying and addressing challenges and opportunities. Our constituents look to the Community Foundation for its leadership, perspective, depth of knowledge and experience, and financial and other resources.

Every three years, we conduct a comprehensive assessment of the ever-changing community challenges and opportunities, and set forth updated strategic priorities that become the focus of our time resources. The Foundation's current 3-year strategic priorities are as follows:

 Community & Economic Prosperity (place-making, downtown vitality and revitalization, waterfront development and utilization, regional collaboration, entrepreneurism, nonprofit capacity building);

o Cradle to Career Exploration (childhood literacy, career and lifetime success after K-12, skilled trades and apprenticeship programs and related career pathways, hands-on learning and training programs for youth and adults alike, re-engaging students who do not in traditional timeframes or otherwise leave college);

O Healthy Lifestyles (year-round access to healthy foods and necessities, coordination of efforts aimed at providing basic needs to school-aged children and a system of year-round support, programs and initiatives targeting the entire family and their well-being and success in life and their ability to contribute to region's growth and prosperity).

Addressing these strategic priorities may often be simply acting as a funder or conveyer/catalyst to shed light on the issue and identifying other existing organizations that are best positioned to make an impact. However, given our limited discretionary resources, the Foundation's mission and its impact on these strategic priorities, in particular, can be made by using our assets in other ways such as Mission Investing. Under its Mission Investing Program, the Foundation has supported community and economic improvements, which in 2017, included a \$750,000 mission investment to St. Clair County Community College in support of its vision to offer student housing.

The Foundation continues to support the regional Blue Meets Green initiatives, and we are also proud to highlight some of our other efforts within the strategic priority of Community and Economic Prosperity from 2017. Through its Community Capital Club Fund collaboration with the EDA, we provided pre-seed funding for entrepreneurial development in the region. We also hosted a three-part leadership cohort for non-profit organizations in the county that centered on organization focus, development and building a sustainability model.

Integral to community and economic prosperity is education, which is the focus of our second strategic priority on Cradle to Career Exploration. The Foundation has been one of the community foundations at the forefront nationally leading efforts to redefine scholarship programs. Our first initiative was the Come Home "Reverse Scholarship" Awards. Under this talent retention program, the identified county-wide shortage of STEAM (science, technology, engineering, arts and math) skill sets is

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being addressed by offering student loan debt reduction incentives to former residents that agree to move back to St. Clair County and work in these STEAM fields. We saw continued success with its Come Home Award Program, having recruited 4 new individuals back to the area in 2017.

Another way the Foundation is being more strategic with its scholarship assets is our Complete Your Degree (CYD) Program. In 2017, we initiated efforts to purposely move beyond the traditional upfront, single-award scholarship for tuition and books. Rather than focusing on how many young people 'we helped get into college', this CYD Program has and will continue to place an emphasis on how many students we can help overcome life barriers and obstacles in order to succeed in college or training for skilled trades. As of 2017 year-end, 10 students were being supported under this program, and given a late-year partnering with a like-minded foundation, this program will have an expanded impact. We are pleased to share a notable achievement through the May 2018 college graduation of one of the CYD program's non-traditional students...the first one of many to come.

Post-K12 education and training was not the only focus of our Cradle to Career Exploration. In 2017, the Foundation provided support to RESA's Career Academy which helps potentially non-college-bound students explore careers and learn skill sets to get and hold jobs. Additionally, our Women's Initiative Fund awarded funds to improve the kindergarten-readiness of students from low income families through a pre-school tuition assistance program. The Foundation supported various other educational programs including those focusing on robotics, literacy and early learning pathways.

Healthy Lifestyles is our third strategic priority, and as can be seen through our highlighted efforts within other priorities, the areas of need and the impact we can make is often intertwined. Another example of this overlap is the continuation of both our Fueling the Future and Friday Food for Kids Programs in 2017, helping to eliminate barriers students face in regards to food and basic necessities year-round and thereby improving their ability learn and be successful in school. Increased awareness and access to healthy lifestyles remained a focus in 2017 through our Pop-Up Farmer's Market, which provided residents living in food desert areas of Port Huron with greater access to fresh produce and healthy food. An added testament to these efforts was seeing it replicated in surrounding communities by other organizations and community partners.

The Foundation continues to view accountability, transparency and credibility as critical to its current and future success. Our audited financial statements and IRS Form 990 are available on our website or upon request. The Foundation takes pride in these achievements:

- o We have received an unqualified audit opinion annually since its inception in 1944; and
- O We were among the first 150 community foundations to go through a comprehensive review process to receive national accreditation for compliance with the Council on Foundation's National Standards for community foundations, and have remained accredited since that inception of National Standards, which has transitioned into an annual process.

As this audit report and the respective auditor's opinion evidence, Foundation management recognizes the importance of their role in the health of the organization and accepts full responsibility for its financial records and statements, sound accounting policies, system of internal controls, and for the prevention and detection of fraud. Throughout the independent audit, management has made available

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all financial records, minutes, fund agreements, policies and procedures, and other documentation, and has provided the required, signed management representations regarding our operations and financial records.

Since 1944 the Community Foundation of St. Clair County has been the leading voice for philanthropy in St. Clair County. Through the vision, experience, and efforts of our Board and Committee volunteers and staff, the Community Foundation will strive to continue being a proactive community leader with the known ability to bring the donors and doers together, forging partnerships, collaborations and pooling of resources with the common goal of making our entire county a great place to live, work and play now and for years to come.

Karen a Hee

Respectively submitted,

Randy Maiers President & CEO Karen A. Lee Director of Finance



CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS



#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees Community Foundation of St. Clair County Port Huron, Michigan

#### Report on the Financial Statements

We have audited the accompanying financial statements of the Community Foundation of St. Clair County (a nonprofit organization) and supporting organizations which comprise the consolidated statement of financial position as of December 31, 2017; the related consolidated statements of activities, functional expenses, and cash flows for the year then ended; and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Community Foundation of St. Clair County and supporting organizations as of December 31, 2017 and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report on Summarized Comparative Information

We have previously audited the Community Foundation of St. Clair County's December 31, 2016 consolidated financial statements and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated June 5, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2016 is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

#### Other Matter

#### Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information, as listed in the table of contents, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

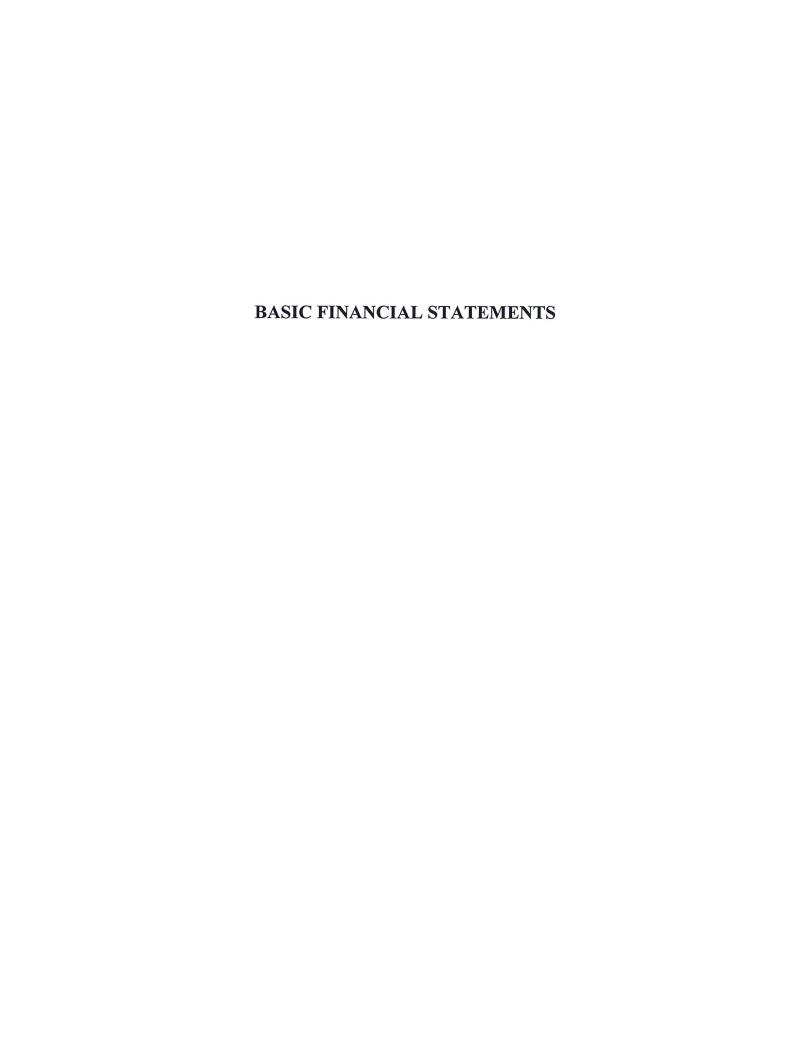
#### Disclaimer of Opinion on Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Letter to the Volunteers, Donors, and Partners, as listed in the table of contents, which is the responsibility of management, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the financial statement, and accordingly, we do not express an opinion or provide any assurance on it.

Certified Public Accountants

Stewart, Beavens & Whyspl

June 11, 2018



# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2017 AND 2016

		2017		2016
ASSETS				
Current Assets:  Cash and cash equivalents  Receivables -	\$	2,322,402	\$	1,914,639
Interest and other		36,163		44,780
Notes		35,018		39,412
Prepaid expenses		5,280		10,301
Total Current Assets		2,398,863		2,009,132
Non-current Assets: Notes receivable, net of discount of \$620 and \$10,953, respectively		75,965		100,150
Property and Equipment:  Land, land improvements, building, and equipment, net of accumulated depreciation of \$561,994 and \$413,927, respectively		4,951,550		5,068,438
Other Assets:				
Cash surrender value of contributed life insurance		51,239		54,521
Certificates of deposit		-		273,000
Pledges, net of discount of \$6,615 and \$210, respectively		6,802,605		1,739,933
Investments		61,456,150		53,278,541
Total Other Assets		68,309,994		55,345,995
Total Assets	\$	75,736,372	\$	62,523,715
LIABILITIES AND NET ASSETS			2	-
Current Liabilities:				
Accounts payable	\$	36,375	\$	34,455
Accrued expenses	Ψ	77,081	Ψ	58,964
Accrued interest		1,208		-
Grants payable		125,580		34,500
Charitable gift annuity payable		-		21,991
Note payable, current portion		112,707		_
Total Current Liabilities		352,951		149,910
Non-current Liabilities:				
Note payable, net of current portion		537,461		68,585
Charitable gift annuity		-		34,695
Deferred compensation contract		66,500		70,972
Agency funds held for others:				
Endowed		2,505,152		2,101,312
Nonendowed		9,104,906		1,754,946
Total Noncurrent Liabilities		12,214,019		4,030,510
Total Liabilities	-	12,566,970		4,180,420
Net Assets:				
Temporarily restricted		52,885,687		48,256,752
Unrestricted		10,283,715		10,086,543
Total Net Assets		63,169,402		58,343,295
Total Liabilities and Net Assets	\$	75,736,372	\$	62,523,715

#### CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2017 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2016

		Temporarily	Total			
	Unrestricted	Restricted	2017	2016		
Revenues, Gains, and Other Support:						
Public Support -						
Contributions						
Cash	\$ 429,31	1 \$ 665,087	\$ 1,094,398	\$ 1,307,282		
Non-cash		- 1,205,616	1,205,616	2,902,085		
Total Contributions	429,31	1 1,870,703	2,300,014	4,209,367		
Revenue and Gains -						
Investment income, net of expense	480,64	6 5,720,964	6,201,610	4,064,013		
Decrease in cash surrender	,	, ,	16 7 W W 7 S 60 K			
value of life insurance		- ( 3,282)	( 3,282)	( 612)		
Fund management fees	35,90		35,904	19,492		
Other	9,93	4 90,839	100,773	11,230		
	526,48		6,335,005	4,094,123		
Net Assets Released from Restrictions:						
Expenses appropriated by the Board	3,050,28	9 ( 3,050,289)				
Total Revenues, Gains, and Other Support	4,006,08	4,628,935	8,635,019	8,303,490		
Expenses:						
Program expenses:						
Grants	2,368,84	1 -	2,368,841	1,809,237		
Community Initiatives	140,05	4 -	140,054	146,213		
Other Program Expenses	574,40	-	574,408	513,880		
Management and general	435,79	7 -	435,797	431,213		
Fundraising expenses	289,81		289,812	311,060		
Total Expenses	3,808,91	2	3,808,912	3,211,603		
Change in Net Assets	197,17	2 4,628,935	4,826,107	5,091,887		
Net Assets at beginning of year	10,086,54	48,256,752	58,343,295	53,251,408		
Net Assets at end of year	\$ 10,283,71	5 \$ 52,885,687	\$ 63,169,402	\$ 58,343,295		

#### CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2017 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2016

**Program Services** Community Community Blue Water Foundation Renaissance Land Fund Total Salaries \$ 188,802 \$ \$ \$ 188,802 Employee Benefits/Payroll Taxes 46,055 46,055 Professional Services/Consultancies 23,498 11,260 34,758 Legal Services Occupancy 3,476 5,324 52,832 61,632 Utilities 2,726 1,206 2,813 6,745 Equipment Rental and Maintenance 2,606 4,915 6,714 14,235 Telephone 1,941 1,941 Postage 1,295 1,295 Community Relations and Awareness 7,428 6,566 37 14,031 Donor Cultivation/Fundraising 31,521 31,521 Foundation Committee 1,569 1,569 Dues, Memberships, and Subscriptions 2,675 200 2,875 Insurance 3,109 1,661 16,035 20,805 Office Supplies 1,221 1,221 Stationery/Printing 886 886 Computer Equipment and Maintenance 9,200 9,200 Travel and Related Expenses 3,373 2,530 5,903 Youth Advisory Council 3,179 3,179 Other 2,919 3,744 1,222 7,885 Depreciation 17,571 23,656 78,643 119,870 355,875 48,777 574,408 169,756 Grants 2,368,841 2,368,841 Community Initiatives 52,609 87,445 140,054

2,777,325

136,222

169,756

3,083,303

Total Expenses

	Supportir	ng Servi	ces	Total			
N	/lanagement			8			
a	and General	eneral Fundrai		2017			2016
\$	251,735	\$	174,876	\$	615,413	\$	626,290
	69,764		51,587		167,406		179,065
	24,500		-		59,258		32,812
*	4,858		<b>-</b> 0		4,858		4,349
	4,758		3,352		69,742		13,244
	3,732		2,629		13,106		11,459
	3,568		2,513		20,316		25,165
	2,657		1,871		6,469		5,330
	1,772		1,248		4,315		4,999
	-		-		14,031		35,218
	_		9,050		40,571		26,659
	-		-		1,569		2,203
	3,662		2,579		9,116		8,738
	4,256		2,998		28,059		31,825
	1,671		1,177		4,069		4,552
	1,213		855		2,954		2,223
	12,595		8,872		30,667		
	4,618		3,253		13,774		28,169 20,187
	· •		· -		3,179		3,020
	16,383		6,008		30,276		51,860
	24,055		16,944		160,869		138,786
	435,797		289,812		1,300,017		1,256,153
	_		-		2,368,841		1,809,237
	-		-		140,054		146,213
				-	2.0,00	3	1.0,210
\$	435,797	\$	289,812	\$	3,808,912	\$	3,211,603

# CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2017 AND 2016

		2017		2016
Cash Flows from Operating Activities:	-			
Change in net assets	\$	4,826,107	\$	5,091,887
Adjustments to reconcile change in net assets to net				
cash provided by operating activities:				
Depreciation		160,869		138,786
Decrease in cash surrender value of contributed life insurance		3,282		612
Decrease in discount of pledges and notes	(	3,928)	(	7,811)
Non-cash contributions	(	1,205,616)	(	2,902,085)
Realized and unrealized gain on investment securities	(	5,287,729)	(	2,938,238)
Non-cash initiatives/expenses		-		7,101
Increase / decrease in operating assets and liabilities -				
Pledges/bequests receivable	(	5,069,077)		765,668
Note receivables		38,912	(	56,930)
Other receivables		8,617		24,034
Prepaid expenses		5,021	(	6,994)
Accounts payable		1,920	(	121,115)
Accrued expenses		18,117		31,603
Accrued employee benefits	(	4,472)		8,470
Grants payable		91,080		21,500
Funds held for others		7,366,370		2,168,126
Charitable gift annuity payable	(	56,686)	(	10,651)
Net Cash Provided by Operating Activities		892,787		2,213,963
Cash Flows from Investing Activities:				
Proceeds from sale of investments		17,650,121		19,052,833
Purchase of investments	(	18,364,164)	(	20,997,624)
Sale (purchase) of certificates of deposits	(	273,000	(	2,000)
Purchase of property and equipment	(	43,981)	(	294,811)
Net Cash Used in Investing Activities	(	485,024)	(	2,241,602)
Net increase (decrease) in cash and cash equivalents		407,763	(	27,639)
Cash and cash equivalents at beginning of year		1,914,639		1,942,278
Cash and cash equivalents at end of year	\$	2,322,402	\$	1,914,639
Noncash Investing activities:				
Donated investment securities	\$	1,205,616	\$	2,894,984
Supplemental Disclosures of Cash Flow Information:				
Interest paid	\$	11,881	\$	-

See accompanying notes to consolidated financial statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017

### NOTE 1 - NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

#### **DESCRIPTION OF ORGANIZATION:**

The Community Foundation of St. Clair County is an IRS-approved 501(c)(3) charitable organization which works with donors and community partners to serve the charitable needs and enhance the quality of life primarily in and for the communities in St. Clair County, Michigan.

The Community Renaissance Fund was organized in 2004 as a 501(c)(3) to serve as a supporting organization of the Community Foundation of St. Clair County. The Board of Directors of the Community Renaissance Fund is determined by the Board of Trustees of the Community Foundation of St. Clair County. Since the Community Foundation of St. Clair County has a controlling interest, generally accepted accounting principles require that it be consolidated with the Community Foundation of St. Clair County.

The Blue Water Land Fund, Inc. was organized in 2011 as a 501(c)(3) to serve as a supporting organization of the Community Foundation of St. Clair County. The Board of Trustees of the Blue Water Land Fund, Inc. is appointed by the Board of Directors of the Community Foundation of St. Clair County. Since the Community Foundation of St. Clair County has a controlling interest, generally accepted accounting principles require that it be consolidated with the Community Foundation of St. Clair County.

The consolidated financial statements report all activities of the Community Foundation of St. Clair County, the Community Renaissance Fund, and Blue Water Land Fund, Inc., where any intercompany transactions are eliminated.

#### SIGNIFICANT ACCOUNTING POLICIES:

The accounting policies of the Community Foundation of St. Clair County and supporting organizations (the "Foundation") are in accordance with accounting principles generally accepted in the United States of America as applicable to nonprofit organizations. The following is a summary of policies which are considered significant to the Foundation:

BASIS OF ACCOUNTING/PRESENTATION - The consolidated financial statements include the accounts of the Community Foundation of St. Clair County, the Community Renaissance Fund, and Blue Water Land Fund, Inc., which are reported on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Interorganizational transactions have been eliminated in the consolidated statements. The statements are presented in accordance with the accounting principles outlined in the American Institute of Certified Public Accountants Audit and Accounting Guide for Not-for-Profit Organizations and the Financial Accounting Standards Board in its Accounting Standards Codification (ASC) Statement 958 Financial Statements of Not-for-Profit Organizations. In accordance with ASC 958, the Foundation is required to report information regarding financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, or permanently restricted net assets depending on the existence and/or nature of any donor restrictions.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017

### NOTE 1 - NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (cont'd):

The bylaws of the Foundation include a variance provision that allows the Board of Trustees of the Foundation (the "Board") to vary the use of substantially all contributions. The Board strives to honor a donor's charitable intent, unless in their sole judgement that intent becomes, in effect, unnecessary, incapable of fulfillment, or inconsistent with the charitable needs of the community or area served by the Foundation. Since the Board must exercise the variance power and the Board believes that this would be a unique and unusual circumstance, these contributions have been shown as temporarily restricted.

**CASH AND CASH EQUIVALENTS** - Cash and cash equivalents consist of demand deposits in financial institutions and cash on hand.

**INVESTMENTS** - Money market investment funds held under the custody of fund managers represent temporarily uninvested monies and are considered short-term investments. Investments in common and preferred stocks, bonds, U.S. Treasury bills, and mutual funds are carried at quoted fair value. Commingled Trust Funds are carried at fair value, which are estimated based on the net asset value per share (or its equivalent) by the investment manager. The Foundation's investments in nonmarketable limited partnerships are generally carried at fair value, which is estimated based on the net asset value per share (or its equivalent) by the investment manager. Audited information is only available annually, typically six months or more after the end of the partnership's year. Management of the Foundation reviews monthly and/or quarterly valuations provided by the general partner or manager of the funds and assesses the reasonableness of the fair values provided at the interim dates and included in the Foundation's financial statements. The Mission Investment is an investment/loan to a governmental entity to further the Foundation's initiatives which is carried at the amount due.

Because of the inherent uncertainty of valuations, the fair values used may differ from values that would have been used had a ready market existed. Realized gains and losses on sales of investments represent the difference between the net sales price and the cost of the securities sold. Unrealized gains or losses on investments represent the net change for the reported year in unrealized appreciation between the balance at the beginning and the end of the year.

RISKS AND UNCERTAINTIES - The Foundation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

**PLEDGES RECEIVABLE** - Unconditional promises to give are recognized as contributions in the period the promise is received. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional contributions receivable that are expected to be collected within one year are recorded at the net realizable value, those that are expected to be collected in future years are recorded at the present value of the expected future cash flows using management's best estimate of key assumptions including collectability, payment period, and a discount rate commensurate with current market and other risks involved.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017

### NOTE 1 - NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (cont'd):

**NOTES RECEIVABLE** - Notes receivable are stated at the amount management expects to collect from outstanding balances. All notes are recorded net of any forgivable portion and long-term notes with no interest are recorded at the estimated present value.

Interest on loans is recognized over the term of the loan and is calculated on principal amounts outstanding according to the terms of the loan agreement.

GRANTS - Grants are recorded as expenses when they are approved by the Board for payment.

**PROPERTY AND EQUIPMENT** - Property and equipment consists of land, land improvements, buildings and improvements, office furniture, equipment, and leasehold improvements and are recorded at cost at the date of purchase or at estimated fair market value at the date of donation. Major additions are capitalized, while maintenance and repairs, which do not improve or extend the life of the respective assets, are expensed currently. Gains or losses from disposals are included in earnings. Depreciation is computed on the straight-line method over the estimated useful lives of the assets.

The estimated useful lives of the assets are as follows:

Building and improvements	10-50 years
Land improvements	10-20 years
Equipment	2-15 years

**INCOME TAXES** - The Foundation is a not-for-profit organization classified by the Internal Revenue Service as tax-exempt under Section 501(c)(3) and is a nonprivate foundation under Section 509(a)(1) of the Internal Revenue Code of 1986. The Community Renaissance Fund and Blue Water Land Fund, Inc. are classified by the Internal Revenue Service as tax-exempt under Section 501(c)(3) and Type 1 supporting organizations under Section 509(a)(3). Accordingly, no provision for income taxes is required. However, certain investment activity of the Foundation is subject to federal income tax, which is immaterial and thus has been expensed when paid. Therefore, no provision of income taxes has been made in these financial statements.

The Foundation's forms 990 and 990-T for years ending 2014, 2015, 2016, and 2017 are subject to examination by the IRS, generally for 3 years after they were filed.

INVESTMENT POOLS AND ALLOCATION OF INVESTMENT INCOME - The funds are combined into one or more investment pools with various fund managers, whereby each participating fund shares a percentage interest of the total investments. Realized and unrealized gains and losses, interest and dividend income from securities in the investment pool, bank interest, and investment management and custodial fees are allocated monthly to the individual funds based on the relationship of the investment balance of each fund to the total investment balances of all funds in the pools.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017

### NOTE 1 - NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (cont'd):

**FAIR VALUE MEASUREMENTS** - ASC 820, *Fair Value Measurements and Disclosures*, defines fair value, establishes a framework for measuring fair value, and requires certain disclosures about fair value measurements. The Foundation accounts for certain financial assets and liabilities at fair value.

**FUNCTIONAL EXPENSES** - The costs of providing the program and support services have been reported on a functional basis in the statement of activities. Indirect costs have been allocated between the program and support services based on direct salaries. Although the methods of allocation used are considered reasonable, other methods could be used that would produce a different amount.

**ESTIMATES** - In preparing the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**UPCOMING ACCOUNTING PRONOUNCEMENT -** In August 2016, the Financial Accounting Standards Board issued a new accounting standard, Topic 958, for not-for-profit entities aimed at improving the current net asset classification requirements and information presented in financial statements and notes about a not-for-profit entity's liquidity, financial performance, and cash flows. Included in the new standard is presenting on the face of the statement of financial position two classes of net assets at the end of the period, *net assets with donor restrictions*, rather than the currently required three classes. The statement of activities would also present changes in each of the two classes of net assets rather than the currently required three classes. The amendments in this update are effective for the Foundation's financial statements for the year ending December 31, 2018.

**SUBSEQUENT EVENTS** - In preparing these financial statements, the Foundation has evaluated events and transactions for potential recognition or disclosure through June 11, 2018, the date the financial statements were available to be issued.

#### **NOTE 2 - CASH AND INVESTMENTS:**

#### **CONCENTRATION OF CREDIT RISK-**

Cash and cash equivalents of \$2,322,402 at December 31, 2017 are made up of demand deposit accounts and \$50 petty cash funds. The bank balance at December 31, 2017 totaled \$2,352,716, of which \$2,215,980 was insured by depository insurance and the remaining \$136,736 was uninsured and uncollateralized.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017

#### NOTE 2 - CASH AND INVESTMENTS - (cont'd):

#### **INVESTMENTS** -

At December 31, investments within the operating (Program and Services Fund) and endowment pools of the Foundation consist of the following:

	 2017	 2016
Money Market Funds	\$ 1,335,914	\$ 1,133,675
Common Stock	1,185,237	1,253,182
Common Commingled Trust Fund	4,544,643	3,926,164
Exchange Traded & Mutual Funds	45,885,476	39,331,488
U.S. Debt Securities - Mortgage-backed Securities	111	319
Corporate Debt Securities	35	32
Alternative Investments -		
Mission Investment	750,000	=
Private Real Estate Investments	 7,754,734	7,633,681
	\$ 61,456,150	\$ 53,278,541

The Foundation had the following return on investment for the year ended December 31:

	,	2017		2016
Interest and Dividends	\$	1,243,171	\$	1,403,496
Gain on Sale of Investments		2,273,104		881,849
Unrealized Gain (Loss) on Investments		3,014,625		2,056,389
Investment Management Fees/Expenses	(	329,290)	(	277,721)
Total	\$	6,201,610	\$	4,064,013

#### **NOTE 3 - PROPERTY AND EQUIPMENT:**

The following is a summary of Property and Equipment at December 31, 2017:

Land	\$	2,723,473
Land improvements		987,433
Buildings and improvements		1,635,755
Equipment		166,883
		5,513,544
Less – accumulated depreciation	(	561,994)
	\$	4,951,550

Depreciation expense for the year was \$160,869.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017

#### **NOTE 4 - PLEDGES RECEIVABLE:**

The Foundation pledges receivable at December 31, 2017 totaled \$6,802,605, with \$6,765,320 due in less than one (1) year, and the remainder due within five (5) years. The amount of \$37,285 is considered the discounted value (5%) of contributions receivable in excess of one year at December 31, 2017. Of the \$6,802,605 pledge receivable outstanding at year-end, \$6.744 million represented the fair market value of securities received in early January 2018 for an agency fund established in late December 2017.

In addition, the Foundation was named the beneficiary of a charitable remainder Unitrust; however, because the donor has retained the right to redirect the benefits to another nonprofit organization, the beneficial interest has not been recorded as a receivable or revenue.

#### **NOTE 5 - NOTES RECEIVABLE:**

James C. Acheson 85 Trust - This asset and liability relate to a property acquired by Blue Water Community Action, funded by the Community Renaissance Fund through a gift from the James C. Acheson 85 Trust. As stipulated in the supporting letters of agreement, when the current renters no longer reside in the property, such property will be sold. At that time, the greater of the sales proceeds or the original loan amount of \$68,585 shall be repaid to the Community Renaissance Fund, who in turn agrees to repay the James C. Acheson 85 Trust this amount, less the cost of any major repairs that were needed during the rental period. The balance at December 31, 2017, including the current portion of \$0, is:

\$ 68,585

**Promissory Notes** - In August 2015, the Foundation loaned \$25,000 without interest to a nonprofit organization, to be repaid in quarterly installments of \$1,250 over five years. The discount on the note receivable in excess of one year at December 31, 2017 is \$620. The balance at December 31, 2017, including the current portion of \$5,000, is:

\$ 12,380

In October 2016, the Foundation loaned \$70,000 to a downtown restaurant to be repaid in monthly installments of \$3,071 including interest of 5.0% over two years. The balance at December 31, 2017, including the current portion of \$30,018, is:

30,018

\$ 42,398

Home Improvement Loans - During the years 2004 through 2006, home improvement loans in amounts up to \$30,000 were offered to renters, landlords, and potential buyers of homes in a tenblock residential area who were willing to convert a home from renter-occupied to owner-occupied. The Port Huron geographic area involved, the eligibility criteria and loan terms were established in conjunction with applicable funding sources, and new loans were not offered after 2006. The loans were interest-free, and one-half was repayable upon the sale of the home. The Foundation is listed on the promissory note and as a mortgagor on the mortgage. However, because the Foundation is the second mortgagor, these loans have not been recorded as a receivable for financial statement purposes. Any subsequent payments will be recorded as revenue in the year they are received. The balance outstanding at December 31, 2017 amounted to \$57,791.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017

#### **NOTE 6 - GRANTS PAYABLE:**

At December 31, 2017, the Foundation's grants payable was \$125,580, which is payable in less than one year.

#### **NOTE 7 - LIFE INSURANCE CONTRACTS:**

The Foundation is the owner and beneficiary of life insurance policies for three individuals with an aggregate face value of \$386,042. The annual premiums are paid with contributions received from the individuals insured by the policies or by the policies' equity. The cash surrender value of these policies has been recorded as revenue and an asset when donated. Annual increases or decreases in the cash surrender value of the policies are recorded as revenue (or reduction of revenue) in the year incurred. The cash surrender value at December 31, 2017 is \$51,239.

#### **NOTE 8 - LONG-TERM DEBT:**

To support a large community project in 2017, while leveraging grant-making capabilities over the next five years, five of our donor-designated field of interest funds requested the Foundation's Board approve the use of debt-financing, which would be repaid over five years through an allocation of the annual grant budgets of these five field of interest funds. The Foundation's Board approved this request and on April 10, 2017, the Foundation executed a promissory note with Fifth Third Bank to borrow \$600,000 at a 3.25% annual rate of interest. The note is secured by certain assets of the five donor-designated field of interest funds held at Fifth Third Bank, valued at approximately \$7.6 million at December 31, 2017. After the initial six-month construction/draw phase of interest-only payments, monthly payments of \$10,848 began and will continue over the term of the note, with a final payment due October 10, 2022. Interest of \$13,089 is expensed during the year ended December 31, 2017.

A note payable is recorded to James C. Acheson 85 Trust of \$68,585 and is payable at the time the related property is sold, as detailed in Note 5.

The balance at December 31, 2017 is as follows:

Total Less - current portion	\$ (	650,168 112,707)
	\$	537,461

The future maturities are as follows (does not include the note to James C. Acheson 85 Trust as there is not a due date as of December 31, 2017):

2018	\$ 112,707
2019	116,477
2020	120,342
2021	124,399
2022	 107,658
	\$ 581.583

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017

#### **NOTE 9 - DEFERRED COMPENSATION:**

Effective January 1, 2005, the Foundation's Board approved the creation of a 403(b) Retirement Savings Plan, for the purpose of providing employees the opportunity to accumulate a source of retirement income in addition to Social Security and personal savings. All Foundation employees may make voluntary, tax-deferred contributions to the plan, up to IRS limits, through salary reduction agreements. The 403(b) Retirement Savings Plan also provides for discretionary non-elective employer contributions (presently at 5%) for all employees who work 1,000 hours annually and have one year of service, with 100% immediate vesting. Fidelity Investments is the service provider of this plan and contributions made under this plan are electronically transferred on the same day as payroll. For the year ended December 31, 2017, the Foundation contributed \$28,653.

Additionally, effective October 1, 2004, the Foundation has a Deferred Compensation Benefit Agreement with its CEO/President. This agreement outlines a prorated, annual deferred compensation amount and a rolling 5-year vesting period as calculated from the effective date of the agreement. The Deferred Compensation Benefit Plan was discontinued in 2016 with the remaining unvested amounts continuing to be paid out in accordance with the vesting schedule. As of December 31, 2017, the CEO/President has "unvested" deferred compensation rights of \$66,500.

#### NOTE 10 - FUND MANAGEMENT FEES:

The Foundation assesses a monthly management fee on the individual funds maintained, which supports Foundation operations. Fund management fees, as outlined in the current fee schedule, vary based upon the fund type and per annum and range from 1% to 2% of the market value of the fund's investments. The Foundation also assesses fees for temporary funds that have no plans for permanence of 3% of gifts received with a minimum of \$500 and for community projects in which the Foundation has been requested to manage of 7.5% of the total project budget with a minimum of \$5,000.

Total fund management fees assessed for the year ended December 31, 2017 were \$737,644, which represents revenue to the Foundation's Program and Services Fund and expense to the individual endowment funds. Due to the inter-fund nature of these transactions, consolidated financial statements only report the portion of fund management fee revenue associated with funds held as agency endowments, as further explained in Note 14.

#### NOTE 11 - RELATED SUPPORTING ORGANIZATIONS:

#### James C. Acheson Charitable Foundation -

The James C. Acheson Charitable Foundation was organized in 2002 as a 509(a) to serve as a supporting organization of the Foundation. The Board of Trustees consists of three (3) members who were initially appointed by the incorporator, with their successors elected. The Community Foundation of St. Clair County shall at all times have the power to approve two (2) additional members; however, they have not exercised that option. Since the Foundation does not have control of the entity, its activities have not been included in the Foundation's financial statement.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017

#### **NOTE 12 - FAIR VALUE MEASUREMENTS:**

In accordance with ASC 820, the Foundation uses fair value measurements to record adjustments to certain assets and liabilities. The ASC 820 defines fair value as "the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date." The Codification also sets out a fair value hierarchy ranking the levels of the inputs used as assumptions in the valuation techniques used to value an asset or liability. The fair value hierarchy gives the highest priority to quoted prices in an active market for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Transfers between levels are deemed to have occurred as of the beginning of the year. The three levels of hierarchy are described as follows:

Level 1 - inputs are quoted market prices in active markets for identical assets or liabilities that are accessible at the measurement date. An active market is a market in which transactions of the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 - inputs are from other than quoted market prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These inputs include quoted market prices of similar assets or liabilities in active markets, quoted market prices for identical or similar assets or liabilities in markets that are not active, and pricing models developed principally from inputs from or corroborated by observable market data by correlation or other means.

Level 3 - inputs are unobservable and allowed in situations where there is little, if any, market activity for the asset or liability at the measurement date. These inputs reflect the reporting entity's own assumptions about assumptions that would be used by market participants.

The following table presents the Foundation's fair value hierarchy for the assets and liabilities measured at fair value as of December 31, 2017:

#### Assets and Liabilities Measured at Fair Value on a Recurring Basis:

Assets:	Total		Total Level 1		Level 2		Level 3	
Investments -								
Money Market Funds	\$	1,335,914	\$	1,335,914	\$	-	\$	-
Common Stock		1,185,237		1,185,237		-		-
Common Commingled Trust (1)		4,544,643		-		-		_
Exchange Traded & Mutual Funds	4	45,885,476		45,885,476		_		_
U.S. Debt Securities - mortgage								
backed securities		111		_		111		_
Corporate Debt Securities		35		-		35		-
Alternative Investments -								
Mission Investment		750,000		-		-		750,000
Private Real Estate Investments (1)	_	7,754,734	_		_		_	
Total Assets	\$ 6	61,456,150	\$	48,406,627	\$	146	\$	750,000
Liabilities:								
Funds held as Agency Endowments (2)	\$ 1	11,610,058	\$		\$	_	\$	

- (1) These investments are measured at Net Asset Value (NAV) per share and are not classified in the fair value hierarchy.
- (2) The fair value of these liabilities is based on the composite of the investments noted above.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017

#### NOTE 12 - FAIR VALUE MEASUREMENTS - (cont'd):

Level 2 classifications consist of the following:

Mortgage Backed Securities and Corporate Debt Securities - are based on other market data for the same or comparable instrument or transactions.

Level 3 classifications consist of the following:

Mission Investment - is based on the principal balance outstanding on loan to a governmental entity to further the Foundation's initiatives. Interest on the loan is collected monthly at a rate of 0.75% to 4.00% beginning October 8, 2017 through September 8, 2028, at which time the note shall be paid in full.

The following table represents a reconciliation of the beginning and ending balances of Level 3 investment activity that is measured at fair value using unobservable inputs:

Beginning Balance	\$	_
Purchases (loan issued)	-	750,000
Ending Balance	\$	750,000

At year-end, the fair value, unfunded commitments, and redemption rules of those investments are as follows:

	_	Fair Value	 Unfunded commitments	Redemption Frequency, if Eligible	Redemption Notice Period
Commingled Trust	\$	4,544,643	\$ -	End of each month	10 days
Alternative Investments		7,754,734	925,424	Varies*	Varies*

<sup>\*</sup> Redemption frequency and notice periods of each investment vary from the end of each quarter to not applicable through the commitment period.

#### NOTE 13 - DONOR-RESTRICTED AND BOARD-DESIGNATED ENDOWMENTS:

#### **Net Asset Classifications**

In August 2008, The Financial Accounting Standards Board issued Staff Position No. FAS 117-1 (ASC 958), Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) and Enhanced Disclosures for All Endowment Funds. ASC 958 provides guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an enacted version of UPMIFA. The ASC 958 also improves disclosures about an organization's endowment funds (both donor-restricted endowment funds and board designated endowment funds) whether or not the organization is subject to UPMIFA.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017

#### NOTE 13 - DONOR-RESTRICTED AND BOARD-DESIGNATED ENDOWMENTS - (cont'd):

The State of Michigan adopted UPMIFA effective September 10, 2009. The Foundation has determined that the majority of its net assets meet the definition of endowment funds under UPMIFA.

The Foundation is governed subject to Governing Documents and most contributions are received subject to the terms of these Governing Documents. Under the terms of these Governing Documents, the Board of Trustees is given Variance Power, which is the ability to distribute so much of the corpus of any gift, bequest or fund as the Board, in its sole discretion, shall determine. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund;
- 2. The purposes of the donor-restricted endowment fund in conjunction with the Foundation's non-profit status;
- 3. General economic conditions;
- 4. The possible effect of inflation and deflation;
- 5. The expected total return from income and the appreciation of investments;
- 6. The Foundation's other available resources;
- 7. The Foundation's investment policies.

Most contributions and related fund agreements are subject to the terms of the Foundation's Governing Documents and specifically include language addressing the Foundation's Variance Power. Although the Foundation has variance power, the Foundation strives to honor any restrictions specified by the donors and would only exercise variance power in very unique and unusual circumstances. In light of these factors, all contributions subject to the Governing Documents and subject to UPMIFA are classified as temporarily restricted until appropriated; at which time the appropriation is reclassified to unrestricted net assets. Temporarily restricted net assets also consist of irrevocable charitable gift annuities, cash surrender values under several life insurance policies, and contribution receivables. Contributions that are not subject to the variance power would be recorded as permanently restricted, temporarily restricted or unrestricted, depending upon the specific terms of the agreement. Generally, for those contributions and funds that are not subject to UPMIFA, net assets are classified as unrestricted.

	5	Board Designated		Donor Restricted
Balance at January 1, 2017	\$	4,231,029	\$	48,256,752
Contributions/grants		55,273		1,870,703
Net appreciation (depreciation)		406,132		4,881,596
Investment income		72,523		839,368
Other income		4,147		87,557
Fund expenses appropriated by the B	oard (	318,705)	(	3,050,289)
Balance at December 31, 2017	<u>\$</u>	4,450,399	\$	52,885,687

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017

#### NOTE 13 - DONOR-RESTRICTED AND BOARD-DESIGNATED ENDOWMENTS - (cont'd):

#### **Endowment Investment and Spending Policies**

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to maintain "real" growth of assets, net of inflation, spending and fees. The Fund's investment objective is to earn a "real" rate of return which exceeds the rate of inflation by at least 4% per year over rolling five-year periods. The rate of inflation is defined as the annual rate of change in the Consumer Price Index.

The Foundation's objective is based on the expected returns under a strategic asset allocation policy outlining its diversification of asset classes. This asset allocation policy should result in normal fluctuation in the actual return, year-to-year, yet the expected level of volatility (or return fluctuation) is appropriate given the Fund's current and expected tolerance for short-term return fluctuations. Through appropriate diversification of assets, investment return volatility is reduced.

The Foundation's spending policy works together with the investment policy to provide a suitable level of funding to meet the donor and community charitable needs, while preserving the real value of endowment assets. The Foundation's spending policy calculates the amount of money annually distributed from the Foundation's various endowed funds, for both grant-making and administration, as deemed prudent by the Board after careful review and consideration of each Fund's health in terms of its corpus and the investment factors previously denoted. For each calendar year, the current spending policy is to generally distribute an amount equal to 5% of the market value of those funds calculated on the average of the 16 quarters ending September 30<sup>th</sup> of the previous year. The spending policy sets forth that a fund must be in existence for at least 12 months and have reached a \$25,000 fund minimum before spending is allowed unless otherwise supplemented by the donor. The policy further outlines spending criteria that are intended to balance the community's charitable needs, preserve funds in perpetuity, yet prevent excessive accumulation of market growth as follows:

- Suspend spending where appropriate or at least limit spending to ordinary net income when continued market downturns have begun to infringe upon a fund's long-term health; and
- Establish a spending minimum of 3% and maximum 4% of total assets on funds that well
  maintained their purchasing power over time.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017

#### NOTE 14 - AGENCY FUNDS HELD FOR OTHERS:

These funds are reported in accordance with Statement of Financial Accounting Standards Codification Statement 605, "Transfers of Assets to a Not-for-Profit Organization or Charitable Trust That Raises or Holds Contributions For Others." These funds include donations from an agency for a Fund that benefits the same agency, or a hybrid of both donations from the agency and from unrelated third parties. Although all donations received are legally owned by the Foundation and remain its assets, the portion of the Fund that comes from the beneficiary agency and, in some cases, from third parties is considered a reciprocal transfer, and as such, the Foundation is required to report an offsetting liability. This liability must be equal to the donations from the agency plus the proportionate share of the Fund's realized and unrealized market gains and losses, investment income, fees, and grant awards. The Foundation considers the endowed ASC 605 Funds to be permanently endowed and expects them to grow over time. The statement of financial position also refers to non-endowed assets held for others. These assets represent funds that allow the agency to request all monies back after a specified period of time.

The following table summarizes the activity in such funds:

	Endowed		No	n-endowed
Balances at January 1, 2017	\$	2,101,312	\$	1,754,946
Agency gifts		310,553		7,179,156
Interest and dividends		49,960		47,167
Realized gains on investments		80,645		75,568
Unrealized gains on investments		122,087		109,130
Grants	(	113,523)	(	45,000)
Fund management fees	(	32,273)	(	3,631)
Investment management fees	(	13,378)	(	12,121)
Other expenses	(	231)	(	309)
Balances at December 31, 2017	\$	2,505,152	\$	9,104,906

### SUPPLEMENTARY FINANCIAL INFORMATION

# CONSOLIDATING STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2017

		Community Coundation		ommunity enaissance		ue Water nd Fund		solidated justments	Total
		A	SSETS	S					
Cash and cash equivalents		2,209,169	\$	19,682	\$	93,551	\$	-	\$ 2,322,402
Investments		61,456,150				-	,		61,456,150
Pledge receivable, net discount of \$6,615 Note receivable, net discount		6,802,605		6,500		-	(	6,500)	6,802,605
of \$620 and \$0, respectively		42,398		68,585		-		-	110,983
Interest and other receivables		36,163		-		-		-	36,163
Prepaid expense		5,280		-		-		-	5,280
Land, land improvements, building, and									
equipment, net of accumulated depreciation									
of \$169,113, \$131,497, and \$261,384		1,184,203		385,988	3,	,381,359		-	4,951,550
Cash surrender value of contributed									
life insurance	_	51,239	_						51,239
Total Assets	\$7	1,787,207		480,755	\$ 3,	474,910	\$(	6,500)	\$ 75,736,372
	LIA	BILITIES .	AND I	NET ASSE	TS				
Liabilities:			_						
Accounts payable	\$	30,091	\$	5,061	\$	1,223	\$	-	\$ 36,375
Accrued expenses		77,081		(=)		-		-	77,081
Accrued interest		1,208		-		-	,	< =00\	1,208
Grants payable		132,080		-		-	(	6,500)	125,580
Note payable		581,583		68,585		-		-	650,168
Deferred compensation contract		66,500		-		-		-	66,500
Agency funds held for others: Endowed		2 505 152							2 505 152
Nonendowed		2,505,152		-		-		-	2,505,152
Nonendowed		9,104,906	V	-					9,104,906
Total Liabilities	1	2,498,601	-	73,646	-	1,223	(	6,500)	12,566,970
Net Assets:									
Temporarily restricted	5	2,885,687		_		_		_	52,885,687
Unrestricted		6,402,919		407,109	3,	473,687		=	10,283,715
Total Net Assets		9,288,606		407,109		473,687			63,169,402
Total Liabilities and Net Assets	\$7	1,787,207	\$	480,755	\$ 3,	474,910	\$(	6,500)	\$ 75,736,372

### CONSOLIDATING STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2017

	Community Foundation	Community Renaissance	Blue Water Land Fund	Consolidated Adjustments	Total
Revenue, Gains, and Other Support:					1
Public Support -					
Contributions					
Cash	\$ 1,094,398	\$ 106,683	\$ 126,026	\$( 232,709)	\$ 1,094,398
Non-cash	1,205,616				1,205,616
Total Contributions	2,300,014	106,683	126,026	( 232,709)	2,300,014
Revenue and Gains -					
Investment income net of expense	6,201,563	13	34	_	6,201,610
Decrease in cash surrender value					
of life insurance	( 3,282)	-	-	_	(3,282)
Fund management fees	35,904	-	-	_	35,904
Other	99,573	1,200		_	100,773
	6,333,758	1,213	34		6,335,005
Total Revenue, Gains, and Other Support	8,633,772	107,896	126,060	( 232,709)	8,635,019
Expenses:					
Program expenses -					-
Grants	2,601,550	-	-	(232,709)	2,368,841
Community Initiatives	52,609	87,445	H	-	140,054
Other Program Expenses	355,875	48,777	169,756	-	574,408
Management and general	430,297	2,750	2,750	-	435,797
Fundraising expenses	289,574	92	146_		289,812
Total Expenses	3,729,905	139,064	172,652	( 232,709)	3,808,912
Change in Net Assets	4,903,867	( 31,168)	( 46,592)	-	4,826,107
Net Assets at beginning of year	54,384,739	438,277	3,520,279		58,343,295
Net Assets at end of year	\$ 59,288,606	\$ 407,109	\$ 3,473,687	\$ -	\$ 63,169,402

			Temporarily		
	Unres	tricted	Restricted		Agency
	-	Board	Donor		Funds Held
	Undesignated	Designated	Restricted	Total	for Others
General Charitable Funds:					
Program and Services (Operating) Fund	\$ 1,952,520	\$ -	\$ -	\$ 1,952,520	\$ -
Community Investment Fund	-	2,338,200	-	2,338,200	=
Acheson Community Foundation Fund		=	3,236,989	3,236,989	-
James C. Acheson Fund	-	-	1,576,677	1,576,677	-
Emerson G. and Lucilda A. Brown Fund	-	-	182,849	182,849	
Earl H. Donaldson Endowment Fund	-	36,651	-	36,651	-
Donald W. and Alice I. Giese Endowment Fund	-	-	153,558	153,558	-
Margaret C. Lutz Endowment	-	181,023	-	181,023	-
John Shier Fund	-	-	36,692	36,692	-
Burman J. Misenar Endowment Fund	-	-	171,355	171,355	-
Florence C. Stephen Fund	-	164,541	-	164,541	-
Virginia E. Farmer Endowment Fund	-	-	74,283	74,283	-
Francis P. Willson Fund	-	1,331,066	-	1,331,066	-
Wirtz/Ogden Fund	-	-	165,102	165,102	-
John and Rose Marie Wismer Fund	-	-	1,002,461	1,002,461	-
Russell A. "Tim" Sheldon Endowment	-	-	42,727	42,727	-
Turcotte/Craig Fund	-	-	-	-	-
Scholarship Funds:					
Alice W. Moore Memorial					
Scholarship Fund	=	-	148,158	148,158	-
Howard A. Acheson Memorial Fund	-	( <del>-</del> )	1,230,179	1,230,179	-
Father Bartone Fund	-	-	907,917	907,917	-
Beth Linsheid Duff Scholarship Fund	-	) <b>—</b> (	179,418	179,418	-
Joseph Caimi Scholarship Fund	-	_	59,393	59,393	-
Jack S. Campbell Memorial Fund	_	-	143,532	143,532	-
Kenneth and Verl Fleury Foundation Scholarship	-	-	445,197	445,197	-
Darin Conrad Memorial Scholarship Fund	-	-	44,392	44,392	-
Fuller Hansen Educational Trust Fund	-	-	971,088	971,088	
Catherine Gellein Scholarship Fund	-	-	49,066	49,066	-
Blue Water Shipmasters' Fund		-	40,303	40,303	-
Charles Myron and Betty Gossman Veterans Fund		-	71,530	71,530	-
Pauline Groff Music Scholarship					
Endowment Fund	-	-	33,218	33,218	-
Christian B. and Agnes A. Haas Scholarship Fund	-	-	227,905	227,905	-
Complete Your Degree Program Fund	-	-	361,942	361,942	-
Jake Jahn Fund	-	_	4,776	4,776	-
Alexander and Celestine Lamere Fund	-	-	2,990,656	2,990,656	-
Little Brothers Little Sisters of St. Clair					
County Scholarship Endowment Fund	-	-	155,796	155,796	-
Lillian M. Perry Scholarship Fund	-	_	63,525	63,525	-
Marine City Scholarship					
Foundation Endowment Fund	-1	_	17,263	17,263	140,736
River District Hospital					
Auxiliary McFern-Smeltzer					
Scholarship Endowment Fund		-	112,895	112,895	=
Barbara Ann Kessler-Saph			100000 T 7 T T T	_,,	
Scholarship Memorial Fund	-	-	58,414	58,414	-
Randy Sugars Memorial Scholarship Fund	-	-	21,020	21,020	_
Memphis High School Alumni Association Fund	_	-	49,062	49,062	-
The second secon			, , , , , , , , , , , , , , , , , , ,		

	Net Assets								
						mporarily			
		Unres	tricted		R	estricted			Agency
			Board			Donor			nds Held
	Unde	signated	Designat	ted		estricted		Total	r Others
Scholarship Funds (cont'd):	-								
St. Clair Music Study Club Endowment Fund	\$	-	\$	-	\$	150,308	\$	150,308	\$ 32,865
Foley, Sedwick, Stephenson Fund		-		-		-		-	-
Charles G. and Berneice M. Uligian Fund		-		-		185,346		185,346	-
Evonne Vanderheuvel Scholarship Fund		-		-		3,100		3,100	-
Douglas and Elda L. Webb Scholarship Fund		-		-	1	,875,243		1,875,243	-
James Wilhelm Memorial Scholarship Fund		-	258,8	15		-		258,815	-
Bert D. and Rose E. Wright Memorial									
Scholarship Fund		-		-		125,251		125,251	: <del>-</del> :
John F. & Rose Marie Wismer Community									
Foundation Scholarship Fund		-		-	1	,071,747		1,071,747	-
Robert and Marilyn Kovach Scholarship Fund		-		-		18,530		18,530	-
St. Clair County Come Home (Reverse)									
Scholarship Fund		=		-		43,500		43,500	-
Mark Grace Memorial Scholarship Fund		-		-		9,035		9,035	-
Nyeste-Regling Scholarship Fund		-		-		-		-	-
St. Clair High School Scholarship Fund founded									
by the Trumble and Frank and Bula Carney									
Memorial Scholarship Funds		-		-		71,587		71,587	-
Port Huron Area School District Scholarship									
Fund founded by Cyril Smith and James T.									
Kreger Memorial Scholarship Funds		-		-		54,869		54,869	=
Donor Designated Funds:									
Walter K. Brooks Memorial Fund					2	105 002	,	105 002	
Helen David Fund for the Council on Aging		-		-	2	,185,803	-	2,185,803	-
Marcia M. Haynes Endowment Fund		-		-		567,556 7,897		567,556	-
Marian Pollock Moore Fund		-		-		149,639		7,897 149,639	-
Tunnel Fund		-		-		6,143		6,143	-
St. Clair Rotary Centennial Park Fund		-		-		53,137		53,137	-
B.D.G. for St. Clair Little League		-		-					-
Charell Thomas Fund		-		-		19,209		19,209	-
CRF Projects Fund		-		-		17,750 9		17,750	-
Mary B. Andreae Fund		-		-		35,235		9 35,235	-
BWLF Projects Fund		-		-					-
Robert J. Goff Fund		-		-		3,539		3,539	-
St. Clair County Dive Team Fund		-		-		50,312		50 212	-
St. Clair County Dive Team Fund St. Clair High School Tennis Court Project		-		-				50,312	-
Bob & Ann Tompert Endowment Fund		-		-		52,204		52,204	-
River Walk Endowment Fund (for BWLF)		-		-		124 910		124 910	-
River wark Endowment Fund (for BWLF)		-		-		124,819		124,819	-
Donor Advised Funds:									
James C. Acheson Fund II		-		-	2.	,769,722	2	2,769,722	-
Bob Abdoo Memorial Fund		-				57,143		57,143	_
Carolyn Crowe Animal Welfare Fund		-		-		10,403		10,403	_
Algonac Lions Club Fund		_		_		533,237		533,237	-
Allen Stevens Fund		_		-		73,773		73,773	_
Angi Austin Fund		_		-		8,868		8,868	_
Catherine Houghton Fund				_		174,809		174,809	_
The DeWald/Beckett Charitable Fund		-		-		350,942		350,942	_
The DeWald/Cook Charitable Fund				_		273,693		273,693	
						_, _, _, _		-, 5,075	

	Net Assets							
	•		1100	Tempo	rarily			
		Unrest	tricted	Restr				Agency
			Board	Doi				Funds Held
	Undesig	nated	Designated	Restr			Total	for Others
Donor Advised Funds (cont'd):			2					
Lisa Harris Pink Ribbon of Hope Memorial Fund	\$	-	\$ -		8,906	\$	8,906	\$ -
Joelle Marie Hajjar Fund		-	-	1	1,447		11,447	-
John W. & M. Louise Shier Family Fund		-	140,103		-		140,103	-
McNutt Family Fund		-	-	2	4,636		24,636	:-:
Mino Kramer Fund		-	-		199		199	-
The Norman and Isabel Cosgrove Memorial Fund		-	-	3	7,109		37,109	-
Wyatt Walker Friendship Fund		-	-	83	3,268		83,268	1-
James L. "Jim" Little Fund		-	-	30	5,700		36,700	-
Niester Family Fund		-	-	3:	5,913		35,913	_
Kusch Family Fund		-	-	310	0,712		310,712	<u>-</u>
Lelito Legacy Foundation Fund		-	-	13	3,482		13,482	-
Thomas & Nancy Hunter Family Fund		_	-		3,778		123,778	-
Taking a Shot at Breast Cancer Fund		-	-	13	3,150		18,150	_
Algonac Rotary Club Fund		_	-		-		-	-
Emery Family Fund		-	-		446		446	-
Charles and E. Gail Kelly Fund		_	-	2	1,059		4,059	_
Helen Kramer Memorial Fund		-	_		-		-,,,,,	_
Nasr Family Fund		_	_	(	5,776		6,776	_
Omega Fund		_	-	,	-		-	_
Sushma & Ramesh Reddy Family Fund		_	_		252		252	_
Chuck and Barbara Staiger Fund		_	_		232			
Chuck and Vicky Knowlton Fund		_	_	84	5,692		85,692	_
David Whipple Family Fund		_	_	0.	-,072		05,072	_
Keith and Wendy Zick Fund		_			496		496	_
Norm and Joyce Beauchamp Fund		_	_		-		<del>4</del> 70	
Fletcher Family Fund		_	_	,	1,926		4,926	_
Franklin H. Moore, Jr. and Nancy S. Moore		7-	_	-	r,920		4,920	_
Donor-Advised Fund				1,042	201	1	,042,891	
Fran McPhedrain Fund		_	-	1,042	.,091	1	,042,091	-
Gerry Kramer Spartan Fund		_	-	43	3,018		43,018	-
Bill and Lydia Schwarz Family Fund		-	-	43	1		43,016	-
Dave Lomasney Family Fund		-	-		1		1	-
Mirabelli Family Fund		-	-		-		-	-
Walker Family Fund		-	-		-		-	-
		-	-		106		9.406	-
Wladimir E. and Linda J. Boldyreff Fund		-	-	c	3,406		8,406	-
Organization Designated Funds:								
Algonac-Clay Township Historical Society Fund		-	-	12	,762		12,762	11,689
Algonac Community Schools Education								
Enrichment Fund		-	-	79	,343		79,343	218,580
Blue Water Council Boy Scout Endowment Fund		_			,922		7,922	81,360
Fort Gratiot Light Station Fund		-	-		,667		77,667	-
Fort Gratiot Township Cemetery Perpetual					,		,	
Care Endowment		_	_		-		_	s=
Quota International Helen David Fund		_			-		_	37,423
SandFest Event		_	-		50		50	57,725
United Way of St. Clair County Fund		_		1	,921		1,921	34,069
YMCA of the Blue Water Area Endowment Fund		_	-		,231		13,231	306,204
Supporters of East China School District Fund		-	-		,149		165,149	63,403
Habitat for Humanity "Power" Fund		-	( <b>=</b> )	103	52		52	
Habitat for Humanity Fuwer Fund		-	-		32		32	32,885

			Assets Temporarily		
	Unres	tricted	Restricted		Agency
		Board	Donor		Funds Held
	Undesignated	Designated	Restricted	Total	for Others
Organization Designated Funds (cont'd):	Chacsignatea	Designated		Total	Tor Others
John R. Dolan Fund	\$ -	\$ -	\$ 765,352	\$ 765,352	\$ -
Blue Water Hospice and Visiting	Ψ	Ψ	Ψ 703,332	Ψ 705,552	Ψ
Nurse Association	_	_	17,078	17,078	50,263
Hunter Hospitality House Fund	_	_	1,266	1,266	47,973
McMorran Place Fund	_	_	43,203	43,203	381,077
Girl Scouts - Michigan Waterways Council Fund	_	_	23,360	23,360	6,467
Grace Episcopal Church Fund	<u></u>	_	25,500	25,500	2,075,614
Blue Water Developmental Housing, Inc. Fund	_	_		-	39,918
KIDS in Distress Services Fund	_	_	30,105	30,105	37,710
St. Clair County Library Fund (incl. the			50,105	30,103	=
Lawrence E. Owens Endowment)	_	_	261,308	261,308	
Clayton A. and Florence B. Lewis		_	201,500	201,500	-
Memorial Book Fund	_	_			41,656
St. Clair County Community		_	Ξ.	-	41,050
Mental Health Authority Fund	2	_	1,522	1,522	114,295
Marine City Historic District			1,522	1,322	114,273
Restoration Committee Endowment Fund	_	_	2,249	2,249	60,034
Peoples' Clinic, Helen David Fund	_	_	572,565	572,565	18,266
Port Huron Area School District Fund	_		55,663	55,663	207,976
Port Huron Town Hall Fund	_	_	33,003	33,003	
The Safe Horizons Fund	-	-	175,437	175,437	14,518 67,740
The Sanborn Gratiot Memorial Home	-	-	173,437	173,437	67,740
Endowment Fund	_		1,624	1,624	36,647
St. Clair Public Library Capital Fund	-		26,241	26,241	21,282
SCORE Fund (St. Clair County Organized	-	-	20,241	20,241	21,202
Recreation for Everyone)	-		11,368	11,368	697
St. Clair Bar Mock Trial Fund	_	_	9,268	9,268	11,250
St. Clair County Community College "SC4"			7,200	7,200	11,230
Foundation Fund	_	_	_	-	6,743,920
St. John River District Hospital Fund	_	_	24,279	24,279	21,249
Friends of St. Mary's School (St. Clair) Fund	_	_	100,006	100,006	407
Thomas & Frances Treleaven Fund	_	_	746,919	746,919	-107
Tri-Hospital EMS Fund	_	_	7 10,515	740,515	220,854
Cardinal Mooney Catholic High					220,051
School Endowment Fund	=	_	3,005	3,005	24,460
City of Marysville Cemetery Perpetual			2,002	3,003	21,100
Care Endowment	-	·-	-	_	274,091
					27 1,007
Field of Interest Funds:					
Algonac-Clay Community Fund	-	-	264,377	264,377	-
Charles and Margaret Anderson Foundation					
Endowment Fund	-	-	2,042,877	2,042,877	-
College Access Endowment	-	_	219,333	219,333	-
Frank V. Carney & Bula A. Carney					
Memorial Fund		-	618,910	618,910	-
Citizens for St. Clair Fund	-	-	619,139	619,139	-
Harry F. Lewis Fund	-	-	176,621	176,621	-
Rev. Rene L. Desmarais Fund	-	-	134,475	134,475	-
Port Huron Community Fund	-	-	( 3,361)	( 3,361)	144,586
Robert H. and Paula M. Cleland Community	-	-	59,590	59,590	-

			Temporarily		
	Unre	stricted	Restricted		Agency
	Board		Donor		Funds Held
	Undesignated	Designated	Restricted	Total	for Others
Field of Interest Funds (cont'd):					
Charles F. Moore Memorial Fund	\$ -	\$ -	\$ 2,777,382	\$ 2,777,382	\$ -
St. Clair County Chapter - American Red					
Cross Endowment Fund	-	-	53,122	53,122	_
St. Clair Foundation Fund	-	_	2,790,999	2,790,999	-
Marwood Manor Endowment Fund	_	_	300,306	300,306	-
Access to Recreation Fund	-	_	275,795	275,795	-
Ernest T. & Barbara A. Oskin Fund	_	_	1,398,303	1,398,303	_
Native American Endowment Fund	_	_	37,989	37,989	_
Claude and Alexa Lawrence Fund	_	_	167,138	167,138	
Maritime Fund	_	_	39,998	39,998	
Women's Initiative Fund	_	_	915,835	915,835	_
Women's Initiative Steering Committee			715,655	715,655	-
Giving Circle Fund	_	_	796	796	_
Mickey & Agnes Knowlton Fund	_	_	54,861	54,861	
Eastern Michigan Christian Foundation Fund	_	_	234,761	234,761	_
Emily Bigelow Emergency Services Fund	_	-	94,327	94,327	_
Friday Food For Kids Fund - Algonquin	_	_	13,515	13,515	_
Friday Food For Kids Fund - Belle			15,515	15,515	
River Elementary	_	_	9,703	9,703	_
Friday Food For Kids Fund -			5,705	7,703	
Cleveland Elementary	_	_	10,948	10,948	_
Friday Food For Kids Fund - Woodrow			10,540	10,540	
Wilson Elementary	-	_	9,205	9,205	_
Friday Food For Kids Fund - Woodland			,,203	7,203	
Development Center	-	_	1,939	1,939	_
F. William & Patricia Schwarz Fund	-	_	163,558	163,558	
Thomas K. Smith Fund	_	_	160,935	160,935	
Youth Advisory Council Fund			1,627,595	1,627,595	<del>-</del>
Healthy Youth, Healthy Seniors Fund	-	-	1,027,393	20 (20)	-
Alexa Lawrence Fund for Education	(=,	-		179,643	-
Community Capital Club (C3) Fund	-	-	92,303	92,303	-
Henry and Harriet Whiting Memorial Fund	-	-	292,323	292,323	-
DSLT Fund	-	-	2,777,493	2,777,493	-
Mary Moore Fund	-	-	902,943	902,943	-
Marysville Community Fund	-	-	1,072,970	1,072,970	25.604
Fred and Lezlynne Moore Family Fund	-	-	48,742	48,742	25,604
Juanita Gittings Youth Fund	-	-	953,425	953,425	-
Juanna Gittings Fouth Fund	-	-	-	-	-
Community Renaissance Fund	407,109	-	-	407,109	-
Blue Water Land Fund, Inc.	3,473,687			3,473,687	
Total	\$ 5,833,316	\$ 4,450,399	\$52,885,687	\$63,169,402	\$11,610,058